

3 - 3 収益性関係比率

| 比率 事業年度 | | 総資本純利益率 | | | 総資本営業利益率 | | | 自己資本純利益率 | | | 売上高純利益率 | | | 売上高営業利益率 | | |
|------------------|---------------|---------|-----|------|----------|------|------|----------|------|------|---------|-----|-----|----------|------|------|
| | | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 |
| 全 酒 類 卸 | 売上金額規模 | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| | 1億円以下 | 2.7 | 3.9 | 0.8 | 5.7 | 9.8 | 8.6 | . | . | . | 2.4 | 5.4 | 1.5 | 5.2 | 13.7 | 17.2 |
| | 1億円超～ 3億円以下 | 2.1 | 1.1 | 2.1 | 4.4 | 4.6 | 3.7 | . | 61.5 | 29.6 | 1.5 | 0.9 | 1.6 | 3.2 | 3.5 | 2.7 |
| | 3 " ~ 5 " | 2.3 | 1.3 | 0.2 | 2.6 | 2.8 | 1.9 | . | . | . | 1.3 | 0.7 | 0.1 | 1.4 | 1.6 | 1.1 |
| | 5 " ~ 7 " | 0.7 | 0.4 | 0.1 | 3.5 | 2.2 | 0.2 | 5.1 | 1.6 | 0.1 | 0.4 | 0.2 | 0.0 | 1.8 | 1.3 | 0.1 |
| | 7 " ~ 10 " | 0.5 | 1.2 | 0.4 | 1.5 | 1.1 | 1.1 | 2.4 | 6.2 | 2.3 | 0.2 | 0.7 | 0.2 | 0.7 | 0.6 | 0.6 |
| | 10 " ~ 30 " | 1.5 | 0.8 | 0.4 | 1.0 | 0.7 | 1.8 | 6.9 | 3.5 | 1.7 | 0.7 | 0.3 | 0.2 | 0.5 | 0.3 | 0.9 |
| | 30 " ~ 50 " | 0.1 | 1.5 | 0.8 | 2.2 | 0.9 | 4.3 | 0.3 | 7.0 | 4.9 | 0.0 | 0.5 | 0.3 | 0.7 | 0.3 | 1.4 |
| | 50 " ~ 100 " | 0.3 | 2.0 | 1.6 | 3.5 | 2.8 | 3.7 | 3.1 | 16.7 | 9.8 | 0.1 | 0.7 | 0.6 | 1.2 | 1.0 | 1.3 |
| | 100億円超 | 1.2 | 0.6 | 1.4 | 12.6 | 8.2 | 11.5 | 6.6 | 3.4 | 8.3 | 0.4 | 0.2 | 0.4 | 3.8 | 2.5 | 3.5 |
| 平均 | 0.9 | 0.7 | 1.3 | 11.1 | 7.4 | 10.4 | 5.3 | 4.0 | 7.7 | 0.3 | 0.2 | 0.4 | 3.5 | 2.3 | 3.3 | |
| ビ ル 卸 | 2千万円以下 | 2.7 | 2.6 | 0.5 | 4.5 | 5.2 | 2.8 | 6.0 | 6.2 | 1.0 | 7.4 | 9.2 | 1.2 | 12.6 | 18.5 | 7.1 |
| | 2千万円超～ 5千万円以下 | 7.4 | 2.3 | 4.8 | 8.2 | 4.1 | 5.3 | . | . | . | 7.7 | 3.0 | 5.6 | 8.6 | 5.3 | 6.1 |
| | 5 " ~ 1億円以下 | 0.1 | 4.8 | 4.1 | 1.1 | 6.7 | 5.9 | 1.3 | . | 12.5 | 0.3 | 4.7 | 5.1 | 2.1 | 6.5 | 7.5 |
| | 1億円超～ 2 " | 0.2 | 1.5 | 2.0 | 4.1 | 8.1 | 4.0 | 1.1 | 7.5 | 29.0 | 0.3 | 1.4 | 1.7 | 5.1 | 7.3 | 3.5 |
| | 2 " ~ 3 " | 2.9 | 1.0 | 0.6 | 4.5 | 2.5 | 2.8 | 31.4 | 7.7 | 4.5 | 2.2 | 0.8 | 0.5 | 3.4 | 2.0 | 2.2 |
| | 3 " ~ 4 " | 3.2 | 0.9 | 3.1 | 3.4 | 0.7 | 0.2 | 49.9 | 10.7 | 16.5 | 1.7 | 0.6 | 2.3 | 1.8 | 0.5 | 0.2 |
| | 4 " ~ 5 " | 0.4 | 3.1 | 0.0 | 0.1 | 0.6 | 1.4 | 2.0 | 11.4 | 0.3 | 0.3 | 2.1 | 0.0 | 0.0 | 0.4 | 0.9 |
| | 5 " ~ 10 " | 0.0 | 0.3 | 0.8 | 0.1 | 0.2 | 0.5 | 0.5 | 1.7 | 4.8 | 0.0 | 0.2 | 0.5 | 0.1 | 0.1 | 0.4 |
| | 10億円超 | 2.1 | 1.7 | 1.1 | 1.9 | 1.4 | 1.1 | 8.0 | 6.5 | 4.3 | 0.9 | 0.6 | 0.4 | 0.8 | 0.5 | 0.4 |
| 平均 | 1.4 | 1.4 | 0.9 | 1.0 | 0.8 | 0.6 | 6.3 | 5.5 | 3.9 | 0.7 | 0.6 | 0.4 | 0.5 | 0.3 | 0.2 | |

(注)「 . 」は、分母がマイナスのため、数値で表示できないものである。

| 売上金額規模 | | 比率 | | 売上高総利益率 | | | 売上高販費率 | | | 売上高人件費率 | | | 売上高広告販促費率 | | | 売上高配送費率 | | |
|------------------|--------------|------|------|---------|------|------|--------|------|------|---------|-----|-----|-----------|-----|-----|---------|-----|----|
| | | 事業年度 | | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 |
| 全 酒 類 卸 | | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | |
| | 1億円以下 | 11.9 | 13.2 | 12.4 | 17.1 | 26.8 | 29.5 | 9.2 | 12.0 | 12.7 | 0.2 | 0.2 | 0.4 | 3.2 | 4.2 | 3.4 | | |
| | 1億円超～3億円以下 | 12.5 | 12.8 | 12.7 | 15.8 | 16.3 | 15.5 | 8.8 | 9.3 | 8.9 | 0.4 | 0.4 | 0.3 | 2.8 | 3.4 | 3.8 | | |
| | 3 " ～ 5 " | 9.6 | 9.6 | 10.1 | 11.1 | 11.3 | 11.2 | 6.4 | 6.3 | 6.3 | 0.2 | 0.2 | 0.2 | 2.2 | 2.4 | 2.4 | | |
| | 5 " ～ 7 " | 8.1 | 9.4 | 10.2 | 9.9 | 10.7 | 10.3 | 5.8 | 5.8 | 6.1 | 0.1 | 0.2 | 0.3 | 2.2 | 1.9 | 2.2 | | |
| | 7 " ～ 10 " | 8.0 | 9.2 | 8.8 | 8.7 | 9.8 | 9.4 | 5.1 | 5.3 | 5.5 | 0.2 | 0.2 | 0.3 | 1.8 | 2.4 | 2.0 | | |
| | 10 " ～ 30 " | 7.4 | 7.1 | 7.1 | 7.8 | 7.4 | 8.0 | 4.5 | 4.2 | 4.5 | 0.1 | 0.1 | 0.1 | 1.9 | 1.9 | 2.0 | | |
| | 30 " ～ 50 " | 6.6 | 7.1 | 6.6 | 7.3 | 7.4 | 8.1 | 3.8 | 3.8 | 4.1 | 0.1 | 0.1 | 0.1 | 1.9 | 1.7 | 1.9 | | |
| | 50 " ～ 100 " | 6.1 | 6.7 | 6.8 | 7.3 | 7.7 | 8.1 | 3.2 | 3.3 | 3.4 | 0.1 | 0.2 | 0.2 | 2.4 | 2.5 | 2.6 | | |
| | 100億円超 | 3.8 | 5.0 | 4.1 | 7.6 | 7.5 | 7.6 | 2.5 | 2.0 | 2.0 | 0.1 | 0.1 | 0.1 | 3.5 | 3.7 | 3.9 | | |
| | 平均 | 4.2 | 5.2 | 4.4 | 7.6 | 7.5 | 7.7 | 2.7 | 2.2 | 2.2 | 0.1 | 0.1 | 0.1 | 3.3 | 3.6 | 3.7 | | |
| ビ ー ル 卸 | 2千万円以下 | 16.7 | 16.4 | 21.1 | 29.3 | 34.9 | 28.2 | 15.9 | 18.2 | 13.5 | 0.0 | 0.3 | 0.2 | 5.2 | 3.3 | 2.8 | | |
| | 2千万円超～5千万円以下 | 13.4 | 15.7 | 12.2 | 21.9 | 21.0 | 18.3 | 10.2 | 9.6 | 9.1 | 0.2 | 0.3 | 0.3 | 3.5 | 2.5 | 2.2 | | |
| | 5 " ～ 1億円以下 | 18.6 | 15.3 | 15.7 | 20.7 | 21.9 | 23.2 | 10.9 | 11.4 | 11.4 | 0.5 | 0.3 | 0.5 | 3.4 | 3.4 | 3.7 | | |
| | 1億円超～2 " | 15.5 | 11.6 | 14.2 | 20.6 | 18.9 | 17.7 | 11.2 | 11.5 | 10.4 | 0.5 | 0.4 | 0.4 | 3.4 | 3.7 | 4.1 | | |
| | 2 " ～ 3 " | 17.4 | 15.8 | 18.9 | 20.9 | 17.9 | 21.1 | 10.9 | 9.7 | 10.1 | 0.7 | 0.7 | 0.6 | 3.5 | 3.8 | 4.2 | | |
| | 3 " ～ 4 " | 10.5 | 14.3 | 13.9 | 12.3 | 13.8 | 13.8 | 7.0 | 8.2 | 8.0 | 0.3 | 0.4 | 0.3 | 2.2 | 3.0 | 2.8 | | |
| | 4 " ～ 5 " | 15.4 | 16.9 | 15.8 | 15.4 | 16.5 | 16.7 | 8.6 | 8.6 | 8.3 | 0.5 | 0.6 | 0.8 | 3.4 | 2.7 | 3.9 | | |
| | 5 " ～ 10 " | 14.0 | 13.9 | 13.3 | 13.9 | 13.8 | 13.6 | 7.0 | 7.2 | 6.5 | 0.6 | 0.6 | 0.7 | 3.9 | 4.1 | 4.2 | | |
| | 10億円超 | 8.3 | 7.5 | 8.2 | 7.5 | 7.0 | 7.7 | 3.2 | 2.7 | 2.9 | 0.3 | 0.2 | 0.3 | 2.0 | 2.0 | 2.2 | | |
| | | 平均 | 9.2 | 8.3 | 8.9 | 8.7 | 8.0 | 8.7 | 3.9 | 3.4 | 3.5 | 0.3 | 0.2 | 0.4 | 2.2 | 2.2 | 2.4 | |

| 売上金額規模 | | 比率 | | 酒 卸 売 上 高 の 売 上 総 利 益 率 | | | ビ ー ル 卸 売 上 高 の 売 上 総 利 益 率 | | | 発 泡 酒 卸 売 上 高 の 売 上 総 利 益 率 | | | 売 上 高 対 酒 卸 売 上 高 | | | 売 上 高 対 ビ ー ル 卸 売 上 高 | | |
|------------------|--------------|------|-----|----------------------------|------|------|--------------------------------|------|------|--------------------------------|------|------|-------------------|------|------|--------------------------|----|----|
| | | 事業年度 | | | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 |
| 全 酒 類 卸 | | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | | |
| | 1億円以下 | 9.1 | 9.5 | 9.3 | 9.1 | 7.9 | 7.8 | 8.0 | 7.7 | 14.4 | 69.3 | 70.3 | 77.0 | 30.5 | 32.5 | 34.4 | | |
| | 1億円超～3億円以下 | 8.8 | 8.1 | 9.1 | 11.0 | 8.1 | 8.3 | 17.4 | 9.9 | 8.9 | 66.6 | 68.8 | 71.2 | 33.9 | 35.6 | 36.3 | | |
| | 3 " ～ 5 " | 7.5 | 7.8 | 7.5 | 7.1 | 10.0 | 5.2 | 7.4 | 8.6 | 7.1 | 72.1 | 72.4 | 69.2 | 35.1 | 34.3 | 31.8 | | |
| | 5 " ～ 7 " | 7.5 | 7.3 | 7.4 | 7.3 | 7.3 | 8.8 | 8.5 | 7.7 | 13.9 | 76.2 | 75.8 | 78.0 | 41.1 | 38.2 | 36.9 | | |
| | 7 " ～ 10 " | 5.8 | 6.5 | 6.7 | 5.5 | 6.4 | 8.5 | 5.6 | 3.2 | 6.8 | 79.9 | 79.8 | 80.0 | 37.4 | 37.3 | 36.6 | | |
| | 10 " ～ 30 " | 5.5 | 5.7 | 5.4 | 5.3 | 5.6 | 5.8 | 6.0 | 7.3 | 5.1 | 80.0 | 80.6 | 79.3 | 38.5 | 38.8 | 37.4 | | |
| | 30 " ～ 50 " | 4.9 | 4.8 | 4.7 | 4.7 | 7.9 | 5.0 | 4.6 | 7.1 | 4.9 | 81.8 | 81.5 | 74.5 | 36.7 | 37.2 | 33.4 | | |
| | 50 " ～ 100 " | 5.3 | 6.8 | 6.3 | 4.8 | 5.8 | 5.3 | 5.2 | 5.0 | 6.9 | 72.3 | 75.7 | 75.6 | 30.5 | 30.5 | 29.0 | | |
| 100億円超 | 3.5 | 4.2 | 4.2 | 4.1 | 4.6 | 3.9 | 4.5 | 4.6 | 4.3 | 43.7 | 43.4 | 42.8 | 16.4 | 15.8 | 15.1 | | | |
| | 平 均 | 3.9 | 4.5 | 4.5 | 4.4 | 4.9 | 4.2 | 4.7 | 4.9 | 4.6 | 47.8 | 47.1 | 46.2 | 18.6 | 17.8 | 16.9 | | |
| ビ ー ル 卸 | 2千万円以下 | 8.6 | 9.4 | 7.4 | 8.7 | 9.1 | 7.5 | 17.9 | 15.0 | 8.4 | 56.8 | 49.9 | 42.1 | 53.5 | 48.0 | 31.9 | | |
| | 2千万円超～5千万円以下 | 9.2 | 9.8 | 6.0 | 9.1 | 9.4 | 5.4 | 8.3 | 7.9 | 5.7 | 60.8 | 49.3 | 59.4 | 47.4 | 40.6 | 44.0 | | |
| | 5 " ～ 1億円以下 | 8.8 | 9.7 | 10.6 | 8.3 | 7.1 | 6.8 | 8.4 | 10.0 | 12.2 | 43.0 | 45.7 | 38.1 | 31.9 | 30.8 | 25.9 | | |
| | 1億円超～2 " | 8.9 | 6.1 | 8.7 | 7.2 | 6.9 | 8.3 | 8.8 | 4.8 | 10.3 | 47.0 | 50.6 | 53.2 | 30.9 | 36.4 | 35.5 | | |
| | 2 " ～ 3 " | 3.8 | 7.6 | 9.6 | 4.8 | 8.3 | 9.0 | 6.9 | 2.7 | 4.5 | 36.2 | 42.1 | 37.8 | 26.5 | 28.0 | 25.3 | | |
| | 3 " ～ 4 " | 6.7 | 6.7 | 7.1 | 6.8 | 5.2 | 7.8 | 5.9 | 3.2 | 5.7 | 55.3 | 49.3 | 54.8 | 37.4 | 32.4 | 34.5 | | |
| | 4 " ～ 5 " | 8.1 | 9.6 | 6.7 | 7.7 | 22.4 | 6.4 | 7.6 | 8.3 | 6.7 | 55.8 | 68.7 | 63.8 | 35.8 | 41.0 | 35.6 | | |
| | 5 " ～ 10 " | 6.2 | 7.5 | 7.3 | 5.9 | 6.1 | 5.6 | 6.3 | 5.5 | 7.4 | 61.1 | 60.7 | 62.7 | 37.9 | 37.3 | 39.7 | | |
| | 10億円超 | 5.3 | 5.2 | 5.1 | 6.4 | 5.5 | 5.1 | 5.0 | 4.8 | 5.6 | 27.4 | 25.5 | 22.4 | 14.5 | 12.5 | 10.3 | | |
| | 平 均 | 5.6 | 5.7 | 5.7 | 6.4 | 6.2 | 5.6 | 5.3 | 4.9 | 5.9 | 30.8 | 29.0 | 26.3 | 17.2 | 15.1 | 13.2 | | |

| 売上金額規模 | | 比率 事業年度 | | | 売上高金融費用率 | | | 売上高受取率 | | | 売上高支払率 | | | (受取りペー - (支払リペー ト率) ト率) | | |
|------------------|----------------|------------|------|------|----------|-----|-----|--------|-----|-----|--------|-----|-----|-------------------------------|-----|-----|
| | | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 |
| 全 酒 類 卸 | 1億円以下 | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| | 9.4 | 8.4 | 10.4 | 0.9 | 1.1 | 1.3 | 0.2 | 0.3 | 0.1 | 0.4 | 0.1 | 0.1 | 0.2 | 0.2 | 0.0 | |
| | 1億円超 ~ 3億円以下 | 8.7 | 8.7 | 6.9 | 1.2 | 1.0 | 1.0 | 1.0 | 1.0 | 0.8 | 0.5 | 0.3 | 0.3 | 0.5 | 0.7 | 0.5 |
| | 3 " ~ 5 " | 9.0 | 8.0 | 7.1 | 0.8 | 0.8 | 0.9 | 1.2 | 1.2 | 1.2 | 0.8 | 0.6 | 0.4 | 0.4 | 0.6 | 0.8 |
| | 5 " ~ 7 " | 10.3 | 9.2 | 10.6 | 0.8 | 0.7 | 0.6 | 1.2 | 0.9 | 0.8 | 0.8 | 0.4 | 0.4 | 0.4 | 0.5 | 0.4 |
| | 7 " ~ 10 " | 12.4 | 10.9 | 8.9 | 0.7 | 0.9 | 0.8 | 1.2 | 1.1 | 1.1 | 0.6 | 0.5 | 0.7 | 0.6 | 0.6 | 0.4 |
| | 10 " ~ 30 " | 12.6 | 11.5 | 10.1 | 0.5 | 0.5 | 0.5 | 1.6 | 1.6 | 2.0 | 1.0 | 0.8 | 0.7 | 0.6 | 0.8 | 1.3 |
| | 30 " ~ 50 " | 14.2 | 13.3 | 9.5 | 0.3 | 0.4 | 0.3 | 1.7 | 1.6 | 2.4 | 0.9 | 0.7 | 0.8 | 0.8 | 0.9 | 1.6 |
| | 50 " ~ 100 " | 12.5 | 9.8 | 10.0 | 0.4 | 0.3 | 0.3 | 2.7 | 3.1 | 3.2 | 1.3 | 1.2 | 1.0 | 1.4 | 1.9 | 2.2 |
| 100億円超 | 8.0 | 6.5 | 5.2 | 0.1 | 0.1 | 0.1 | 5.8 | 4.5 | 5.6 | 1.9 | 1.6 | 1.7 | 3.9 | 2.9 | 3.9 | |
| 平均 | 8.6 | 6.9 | 5.6 | 0.1 | 0.1 | 0.1 | 5.3 | 4.3 | 5.2 | 1.8 | 1.6 | 1.6 | 3.5 | 2.7 | 3.6 | |
| ビ ー ル 卸 | 2千万円以下 | 1.2 | 0.8 | 1.1 | 4.7 | 2.0 | 2.6 | 0.8 | 0.1 | - | 0.2 | 0.0 | - | 0.6 | 0.0 | - |
| | 2千万円超 ~ 5千万円以下 | 10.9 | 5.6 | 11.5 | 1.7 | 1.6 | 0.7 | 0.3 | 0.1 | 0.5 | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | 0.3 |
| | 5 " ~ 1億円以下 | 6.7 | 5.5 | 3.6 | 3.3 | 1.5 | 1.5 | 0.3 | 0.5 | 0.4 | 0.4 | 0.1 | 0.1 | 0.1 | 0.4 | 0.3 |
| | 1億円超 ~ 2 " | 6.8 | 4.7 | 7.7 | 1.7 | 0.7 | 1.0 | 0.5 | 0.3 | 0.2 | 0.5 | 0.3 | 0.5 | 0.0 | 0.0 | 0.3 |
| | 2 " ~ 3 " | 5.8 | 6.4 | 5.9 | 1.1 | 1.0 | 1.1 | 0.5 | 0.6 | 0.5 | 0.4 | 0.3 | 0.0 | 0.1 | 0.3 | 0.5 |
| | 3 " ~ 4 " | 13.0 | 8.8 | 9.5 | 0.9 | 1.3 | 1.3 | 0.7 | 0.5 | 0.9 | 0.4 | 0.1 | 0.1 | 0.3 | 0.4 | 0.8 |
| | 4 " ~ 5 " | 10.6 | 9.4 | 12.4 | 1.6 | 1.1 | 1.0 | 0.5 | 0.5 | 0.9 | 0.2 | 0.1 | 0.1 | 0.3 | 0.4 | 0.8 |
| | 5 " ~ 10 " | 11.3 | 7.9 | 9.6 | 1.2 | 1.0 | 1.0 | 1.2 | 1.0 | 1.4 | 0.5 | 0.5 | 0.5 | 0.7 | 0.5 | 0.9 |
| | 10億円超 | 6.3 | 5.8 | 4.5 | 0.4 | 0.2 | 0.3 | 0.6 | 0.4 | 0.3 | 0.5 | 0.4 | 0.3 | 0.1 | 0.0 | 0.0 |
| 平均 | 6.8 | 6.0 | 5.0 | 0.5 | 0.3 | 0.4 | 0.6 | 0.5 | 0.4 | 0.5 | 0.4 | 0.3 | 0.1 | 0.1 | 0.1 | |

| 区分 売上金額規模 | | 酒 売 上 高 対 酒 支 払 リ ベ ー ト 率 | | | 総 資 本 回 転 率 | | | 酒 売 上 高 対 酒 受 取 リ ベ ー ト 率 | | |
|------------------|---------------|------------------------------|-----|-----|-------------|------|------|------------------------------|-----|-----|
| | | 16 | 17 | 18 | 16 | 17 | 18 | 16 | 17 | 18 |
| 全 酒 類 卸 | | % | % | % | 回 | 回 | 回 | % | % | % |
| | 1億円以下 | 0.3 | 0.1 | 0.1 | 1.10 | 0.72 | 0.50 | 0.2 | 0.2 | 0.1 |
| | 1億円超～ 3億円以下 | 0.6 | 0.2 | 0.3 | 1.37 | 1.31 | 1.36 | 1.0 | 0.9 | 0.8 |
| | 3 " ～ 5 " | 0.9 | 0.7 | 0.5 | 1.83 | 1.75 | 1.77 | 1.1 | 1.1 | 1.1 |
| | 5 " ～ 7 " | 0.9 | 0.4 | 0.4 | 1.90 | 1.68 | 1.84 | 1.2 | 0.9 | 0.5 |
| | 7 " ～ 10 " | 0.7 | 0.5 | 0.8 | 2.06 | 1.72 | 1.85 | 1.2 | 1.2 | 1.1 |
| | 10 " ～ 30 " | 1.1 | 0.8 | 0.8 | 2.32 | 2.41 | 2.11 | 1.5 | 1.5 | 1.7 |
| | 30 " ～ 50 " | 1.0 | 0.8 | 0.8 | 2.91 | 2.91 | 3.00 | 1.5 | 1.7 | 1.8 |
| | 50 " ～ 100 " | 1.5 | 1.2 | 1.0 | 2.93 | 2.90 | 2.74 | 2.3 | 2.3 | 1.9 |
| | 100億円超 | 1.7 | 1.4 | 1.2 | 3.32 | 3.30 | 3.30 | 3.3 | 2.5 | 2.7 |
| | 合 計 (平 均) | 1.6 | 1.3 | 1.2 | 3.20 | 3.20 | 3.18 | 3.0 | 2.4 | 2.5 |
| ビ ー ル 卸 | 2千万円以下 | 0.2 | - | - | 0.36 | 0.28 | 0.40 | 0.9 | 0.1 | - |
| | 2千万円超～ 5千万円以下 | 0.2 | 0.2 | 0.2 | 0.96 | 0.78 | 0.87 | 0.1 | 0.1 | 0.3 |
| | 5 " ～ 1億円以下 | 0.5 | 0.1 | - | 0.55 | 1.03 | 0.79 | 0.2 | 0.5 | 0.3 |
| | 1億円超～ 2 " | 0.8 | 0.4 | 0.7 | 0.81 | 1.11 | 1.14 | 0.4 | 0.3 | 0.3 |
| | 2 " ～ 3 " | 0.5 | 0.4 | 0.0 | 1.30 | 1.23 | 1.27 | 0.6 | 0.9 | 0.6 |
| | 3 " ～ 4 " | 0.5 | 0.1 | 0.1 | 1.91 | 1.45 | 1.36 | 0.7 | 0.7 | 1.1 |
| | 4 " ～ 5 " | 0.2 | 0.1 | 0.1 | 1.29 | 1.49 | 1.53 | 0.5 | 0.3 | 0.7 |
| | 5 " ～ 10 " | 0.6 | 0.7 | 0.6 | 1.41 | 1.51 | 1.47 | 1.4 | 1.1 | 1.5 |
| | 10億円超 | 1.6 | 1.3 | 1.1 | 2.35 | 2.73 | 2.62 | 0.7 | 0.7 | 0.6 |
| | | 合 計 (平 均) | 1.3 | 1.1 | 0.9 | 2.10 | 2.45 | 2.36 | 0.7 | 0.7 |

| 売上金額規模 | | 区分 | | 17 | | | | 18 | | | |
|------------------|----------------|-------------------------------|----------------|---------|---------|-------------------------------|----------------|---------|---------|--|--|
| | | (酒支払リベート) >(酒受取リベート) 者数 | (酒支払リベート) - | 付加価値B | 付加価値A | (酒支払リベート) >(酒受取リベート) 者数 | (酒支払リベート) - | 付加価値B | 付加価値A | | |
| | | 者数 | (酒受取リベート) | 百万円 | 百万円 | 者数 | (酒受取リベート) | 百万円 | 百万円 | | |
| 全 酒 類 卸 | 1億円以下 | 2 | 1 | 151 | 140 | 2 | 1 | 246 | 231 | | |
| | 1億円超 ~ 3億円以下 | 7 | 61 | 1,530 | 1,410 | 12 | 38 | 1,039 | 939 | | |
| | 3 " ~ 5 " | 8 | 63 | 1,696 | 1,547 | 9 | 97 | 1,726 | 1,550 | | |
| | 5 " ~ 7 " | 4 | 65 | 1,362 | 1,238 | 4 | 15 | 1,142 | 1,060 | | |
| | 7 " ~ 10 " | 10 | 251 | 3,478 | 3,101 | 13 | 174 | 3,704 | 3,264 | | |
| | 10 " ~ 30 " | 37 | 1,670 | 18,643 | 17,189 | 30 | 2,208 | 17,867 | 16,354 | | |
| | 30 " ~ 50 " | 9 | 1,382 | 10,139 | 9,446 | 3 | 1,447 | 9,862 | 9,346 | | |
| | 50 " ~ 100 " | 7 | 3,412 | 19,330 | 18,132 | 3 | 2,819 | 19,404 | 18,201 | | |
| | 100億円超 | 8 | 39,634 | 243,504 | 238,421 | 6 | 53,515 | 270,816 | 265,585 | | |
| 合計 (平均) | 92 | 46,538 | 299,833 | 290,625 | 82 | 60,314 | 325,805 | 316,528 | | | |
| ビ ー ル 卸 | 2千万円以下 | - | 0 | 9 | 8 | - | - | 21 | 18 | | |
| | 2千万円超 ~ 5千万円以下 | 3 | 0 | 44 | 39 | 3 | 0 | 27 | 24 | | |
| | 5 " ~ 1億円以下 | - | 3 | 101 | 86 | - | 2 | 118 | 102 | | |
| | 1億円超 ~ 2 " | 5 | 1 | 431 | 406 | 5 | 9 | 390 | 358 | | |
| | 2 " ~ 3 " | 3 | 16 | 611 | 563 | 1 | 17 | 698 | 644 | | |
| | 3 " ~ 4 " | - | 17 | 571 | 506 | 1 | 40 | 738 | 666 | | |
| | 4 " ~ 5 " | 1 | 6 | 463 | 429 | - | 9 | 285 | 263 | | |
| | 5 " ~ 10 " | 8 | 44 | 1,528 | 1,371 | 6 | 106 | 1,549 | 1,388 | | |
| | 10億円超 | 6 | 425 | 10,873 | 10,298 | 7 | 304 | 11,653 | 10,923 | | |
| 合計 (平均) | 26 | 341 | 14,634 | 13,707 | 23 | 138 | 15,478 | 14,387 | | | |