

3-10 経営分析比率(収益性関係)(1)

| 比率 | 総資本営業利益率 | | | 総資本純利益率 | | | 自己資本営業利益率 | | | 自己資本純利益率 | | | 売上高純利益率 | | | 売上高営業利益率 | | |
|------------|----------|-------|-------|---------|-------|-------|-----------|--------|-------|----------|-------|-------|---------|------|-------|----------|-------|-------|
| | 事業年度 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 |
| 売上金額規模 | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| 1億円以下 | △ 4.4 | △ 5.4 | △ 3.7 | △ 2.3 | △ 2.8 | △ 1.5 | 34.8 | 39.0 | 27.8 | 18.4 | 19.8 | 11.6 | 20.2 | 18.7 | 21.4 | △ 6.1 | △ 7.2 | △ 5.2 |
| 1億円超～3億円以下 | △ 1.6 | △ 1.2 | △ 0.7 | △ 0.7 | 0.1 | 0.2 | △ 24.5 | △ 13.6 | △ 6.1 | △ 10.7 | 1.0 | 1.9 | 18.1 | 19.5 | 20.2 | △ 1.3 | △ 0.9 | △ 0.5 |
| 3〃～5〃 | △ 0.4 | △ 1.0 | △ 0.5 | △ 0.4 | △ 0.0 | △ 0.1 | △ 1.7 | △ 3.8 | △ 1.9 | △ 1.7 | △ 0.1 | △ 0.4 | 16.2 | 15.9 | 15.9 | △ 0.3 | △ 0.6 | △ 0.3 |
| 5〃～7〃 | △ 0.4 | △ 0.0 | 2.1 | 1.6 | 0.5 | 3.4 | △ 2.0 | △ 0.0 | 7.5 | 7.1 | 1.8 | 11.9 | 15.9 | 16.7 | △ 0.3 | △ 0.0 | 1.5 | |
| 7〃～10〃 | 0.1 | △ 0.5 | △ 0.5 | 0.4 | 0.8 | 0.4 | 0.3 | △ 1.3 | △ 1.2 | 1.1 | 2.2 | 1.1 | 14.8 | 15.0 | 15.3 | 0.1 | △ 0.4 | △ 0.4 |
| 10〃～30〃 | 0.1 | 0.1 | 1.1 | 1.3 | 1.7 | 2.8 | 0.2 | 0.2 | 3.2 | 3.6 | 5.3 | 8.5 | 13.3 | 13.5 | 14.2 | 0.0 | 0.0 | 0.6 |
| 30〃～50〃 | 1.3 | 1.0 | 0.3 | 1.7 | 2.3 | 2.0 | 3.7 | 2.7 | 0.9 | 5.0 | 6.6 | 6.1 | 14.0 | 13.5 | 12.9 | 0.7 | 0.5 | 0.2 |
| 50〃～100〃 | △ 0.3 | 0.6 | 0.7 | 1.0 | 1.6 | 2.3 | △ 1.6 | 1.7 | 1.7 | 5.7 | 4.4 | 6.0 | 11.0 | 11.8 | 12.0 | △ 0.2 | 0.3 | 0.3 |
| 100億円超 | △ 2.1 | △ 1.3 | 0.3 | 3.1 | 3.5 | 1.4 | △ 8.5 | △ 4.7 | 1.2 | 12.6 | 12.3 | 4.7 | 6.1 | 6.2 | 8.2 | △ 1.1 | △ 0.9 | 0.2 |
| 平均 | △ 1.9 | △ 1.3 | 0.3 | 3.0 | 3.4 | 1.4 | △ 7.9 | △ 4.5 | 1.2 | 12.0 | 12.0 | 4.8 | 6.4 | 6.4 | 8.4 | △ 1.0 | △ 0.8 | 0.2 |

| 比率 | 売上高純利益率 | | | 売上高管販費率 | | | 売上高人件費率 | | | 売上高廣告販促費率 | | | 売上高金融費用率 | | | 酒卸売上高の売上総利益率 | | |
|------------|---------|-------|-------|---------|------|------|---------|------|------|-----------|-----|-----|----------|-----|-----|--------------|------|------|
| | 事業年度 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 |
| 売上金額規模 | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| 1億円以下 | △ 3.2 | △ 3.7 | △ 2.2 | 26.3 | 26.0 | 26.5 | 11.4 | 11.4 | 11.1 | 0.6 | 0.4 | 0.6 | 1.1 | 1.0 | 1.0 | 14.4 | 10.6 | 16.0 |
| 1億円超～3億円以下 | △ 0.6 | 0.1 | 0.2 | 19.4 | 20.4 | 20.8 | 9.4 | 9.6 | 9.7 | 0.6 | 0.7 | 0.7 | 1.0 | 1.1 | 1.1 | 13.6 | 12.4 | 15.0 |
| 3〃～5〃 | △ 0.2 | △ 0.0 | △ 0.1 | 16.5 | 16.5 | 16.2 | 8.2 | 8.4 | 8.0 | 0.5 | 0.5 | 0.6 | 0.6 | 0.6 | 0.6 | 11.3 | 8.8 | 11.6 |
| 5〃～7〃 | 1.1 | 0.3 | 2.3 | 16.2 | 15.9 | 15.3 | 7.9 | 7.7 | 7.4 | 0.4 | 0.4 | 0.5 | 0.7 | 0.6 | 0.6 | 11.5 | 10.4 | 11.0 |
| 7〃～10〃 | 0.3 | 0.6 | 0.3 | 14.7 | 15.4 | 15.6 | 7.3 | 7.2 | 7.1 | 0.7 | 0.6 | 0.5 | 0.5 | 0.5 | 0.5 | 12.2 | 11.0 | 9.9 |
| 10〃～30〃 | 0.9 | 0.9 | 1.5 | 13.3 | 13.4 | 13.7 | 6.1 | 6.2 | 6.2 | 0.8 | 0.8 | 0.8 | 0.5 | 0.4 | 0.4 | 9.5 | 8.1 | 8.9 |
| 30〃～50〃 | 1.0 | 1.3 | 1.1 | 13.3 | 13.0 | 12.7 | 6.0 | 5.7 | 5.6 | 0.5 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 10.2 | 10.0 | 8.0 |
| 50〃～100〃 | 0.8 | 0.8 | 1.2 | 11.2 | 11.5 | 11.7 | 5.3 | 5.1 | 4.9 | 0.5 | 0.5 | 0.5 | 0.2 | 0.3 | 0.2 | 6.5 | 7.1 | 7.3 |
| 100億円超 | 1.6 | 2.3 | 1.0 | 7.2 | 7.0 | 7.9 | 2.2 | 2.4 | 0.5 | 0.6 | 0.6 | 0.2 | 0.1 | 0.1 | 6.9 | 5.3 | 7.1 | |
| 平均 | 1.5 | 2.2 | 1.0 | 7.5 | 7.3 | 8.1 | 2.4 | 2.3 | 2.5 | 0.5 | 0.6 | 0.2 | 0.1 | 0.2 | 7.2 | 5.8 | 7.3 | |

3-10 経営分析比率(収益性関係)(2)

| 売上金額規模 | 事業年度 | 比率 | | | ビール卸売上高の売上総利益率 | | | 売上高対酒卸売上高 | | | 売上高対ビール卸売上高 | | | 売上高対受取リベート率 | | | 売上高対支払リベート率 | | | 売上原価対受取リベート率 | | | |
|------------|------|------|------|------|----------------|------|------|-----------|------|------|-------------|-----|-----|-------------|-----|-----|-------------|-----|-----|--------------|-----|-----|-----|
| | | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | |
| 1億円以下 | | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | |
| 1億円超～3億円以下 | | 14.4 | 9.5 | 9.9 | 54.6 | 52.5 | 52.5 | 17.4 | 18.1 | 18.5 | 0.8 | 0.4 | 0.3 | 0.2 | 0.2 | 0.1 | 1.0 | 0.5 | 0.4 | 1.0 | 0.6 | 0.6 | 0.6 |
| 3〃～5〃 | | 10.0 | 15.0 | 10.2 | 58.6 | 49.5 | 54.3 | 20.9 | 18.9 | 20.7 | 0.5 | 0.5 | 0.5 | 0.2 | 0.1 | 0.1 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| 5〃～7〃 | | 8.4 | 4.8 | 8.9 | 54.1 | 49.5 | 57.6 | 20.0 | 16.3 | 18.5 | 0.5 | 0.6 | 0.5 | 0.3 | 0.2 | 0.1 | 0.6 | 0.7 | 0.5 | 0.6 | 0.7 | 0.5 | 0.5 |
| 7〃～10〃 | | 8.0 | 8.2 | 6.8 | 60.5 | 60.2 | 60.4 | 20.7 | 22.7 | 20.5 | 0.8 | 0.5 | 0.5 | 0.2 | 0.2 | 0.2 | 0.9 | 0.6 | 0.6 | 0.9 | 0.6 | 0.6 | 0.6 |
| 10〃～30〃 | | 11.0 | 5.3 | 6.1 | 66.2 | 58.7 | 59.0 | 24.9 | 20.4 | 21.6 | 0.6 | 0.8 | 0.8 | 0.3 | 0.2 | 0.2 | 0.7 | 0.9 | 0.9 | 0.9 | 1.0 | 1.0 | 1.0 |
| 30〃～50〃 | | 9.1 | 5.5 | 6.7 | 58.0 | 50.8 | 55.8 | 21.1 | 17.8 | 18.6 | 1.2 | 1.2 | 1.1 | 0.4 | 0.4 | 0.3 | 1.4 | 1.3 | 1.3 | 1.3 | 1.3 | 1.2 | 1.2 |
| 50〃～100〃 | | 6.2 | 5.5 | 8.6 | 50.3 | 46.9 | 43.7 | 15.8 | 13.3 | 12.3 | 0.8 | 1.1 | 1.3 | 0.8 | 0.7 | 0.6 | 0.6 | 0.9 | 0.9 | 1.3 | 1.3 | 1.5 | 1.5 |
| 100億円超 | | 2.9 | 4.7 | 10.1 | 52.6 | 45.6 | 46.0 | 18.0 | 16.0 | 15.9 | 1.4 | 0.9 | 1.1 | 0.4 | 0.3 | 0.2 | 1.5 | 1.0 | 1.0 | 1.2 | 1.2 | 1.2 | 1.2 |
| 平均 | | 14.4 | 5.1 | 10.1 | 14.9 | 10.3 | 12.9 | 4.9 | 3.1 | 4.2 | 1.6 | 1.2 | 1.6 | 0.6 | 0.4 | 0.5 | 1.7 | 1.3 | 1.3 | 1.8 | 1.8 | 1.8 | 1.8 |
| 平 均 | | 13.0 | 5.2 | 9.8 | 16.9 | 11.8 | 14.4 | 5.6 | 3.6 | 4.7 | 1.6 | 1.2 | 1.6 | 0.6 | 0.4 | 0.5 | 1.7 | 1.3 | 1.3 | 1.8 | 1.8 | 1.8 | 1.8 |

| 売上金額規模 | 事業年度 | 比率 | | | 酒売上高対酒受取リベート率 | | | 酒売上高対酒支払リベート率 | | | 酒売上原価対酒受取リベート率 | | |
|------------|------|-----|-----|-----|---------------|-----|-----|---------------|-----|-----|----------------|-----|-----|
| | | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 | 25 | 26 | 27 |
| 1億円以下 | | % | % | % | % | % | % | % | % | % | 0.4 | 0.5 | 0.4 |
| 1億円超～3億円以下 | | 0.4 | 0.5 | 0.4 | 0.2 | 0.2 | 0.2 | 0.5 | 0.5 | 0.5 | 0.5 | 0.6 | 0.6 |
| 3〃～5〃 | | 0.6 | 0.6 | 0.5 | 0.2 | 0.2 | 0.2 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.6 |
| 5〃～7〃 | | 0.7 | 0.9 | 0.6 | 0.4 | 0.5 | 0.2 | 0.8 | 1.0 | 0.7 | 0.7 | 0.7 | 0.7 |
| 7〃～10〃 | | 0.7 | 1.2 | 1.2 | 0.4 | 0.3 | 0.3 | 0.8 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| 10〃～30〃 | | 0.7 | 1.2 | 1.2 | 0.4 | 0.3 | 0.3 | 0.8 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| 30〃～50〃 | | 0.7 | 1.2 | 1.2 | 0.4 | 0.3 | 0.3 | 0.8 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| 50〃～100〃 | | 0.7 | 1.2 | 1.2 | 0.4 | 0.3 | 0.3 | 0.8 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| 100億円超 | | 0.7 | 1.2 | 1.2 | 0.4 | 0.3 | 0.3 | 0.8 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| 平均 | | 0.4 | 0.5 | 0.4 | 0.2 | 0.2 | 0.2 | 0.5 | 0.5 | 0.5 | 0.5 | 0.6 | 0.6 |
| 平 均 | | 0.4 | 0.5 | 0.4 | 0.2 | 0.2 | 0.2 | 0.5 | 0.5 | 0.5 | 0.5 | 0.6 | 0.6 |